



**Raih Kinerja Positif di QI-2026,
MTDL Perkuat Strategi
Hadapi Tantangan Kedepan**

*Catatan Pertumbuhan Pendapatan Sebesar
21,4% YoY di Kuartal I-2026*

Jakarta, 29 April 2026 — PT Metrodata Electronics Tbk (MTDL), emiten yang berperan aktif dalam transformasi digital serta bergerak di bidang penyediaan jasa Solusi dan Konsultasi, serta distributor produk dan layanan Teknologi Informasi dan Komunikasi (TIK) terbesar di Indonesia sukses membukukan peningkatan pendapatan sebesar 21,4% YoY menjadi Rp 6,7 triliun pada kuartal pertama tahun 2026. MTDL juga berhasil meraih laba bersih sebesar Rp 158,9 miliar di kuartal I-2026 dari kombinasi dua lini bisnis utamanya, Distribusi TIK serta Layanan Solusi dan Konsultasi.

Unit Bisnis Distribusi TIK

Peningkatan pendapatan yang signifikan ini terutama didorong oleh penghasilan dari unit bisnis Distribusi TIK.

Pada kuartal pertama tahun ini, unit bisnis Distribusi telah menghasilkan pertumbuhan pendapatan sebesar 23,8% YoY. Portofolio produk MTDL yang beragam terutama dari *Notebook* dan *smartphone* menjadi kekuatan utama unit bisnis Distribusi dalam menghadapi kondisi saat ini yang penuh tantangan.

Secara khusus, segmen telekomunikasi (khususnya *smartphone*) terus menunjukkan ketahanan. Terbukti, pada tiga bulan pertama 2026 ini segmen ini tumbuh hingga 45,5% dibandingkan periode yang sama tahun lalu.

“Peningkatan aktivitas pembelian di tingkat dealer di tengah ketatnya ketersediaan produk dan kenaikan harga baik dari *Notebook* dan *smartphone* telah membuat unit bisnis Distribusi tetap menjadi mesin pertumbuhan pendapatan utama Perseroan,” kata **Presiden Direktur MTDL, Susanto Djaja**.

Unit Bisnis Solusi dan Konsultasi

Adapun unit bisnis Solusi dan Konsultasi Digital membukukan pertumbuhan pendapatan 7,2% YoY. Pertumbuhan pendapatan unit bisnis ini

**MTDL Ramps Up Strategy
Post-Q1-2026 Gains,
Eyes Future Challenges**

*Record Revenue Growth
of 21.4% YoY in Q1 2026*

Jakarta, April 29, 2026 — PT Metrodata Electronics Tbk (MTDL) a listed company that plays an active role in digital transformation and is engaged in the provision of solutions and consulting services, as well as the largest distributor of Information and Communication Technology (ICT) products and services in Indonesia, successfully posted an increase in revenue of 21.4% YoY to IDR 6.7 trillion in the first quarter of 2026. MTDL also managed to achieve net profit of IDR 158.9 billion in the first quarter of 2026 from the combination of its two main business lines, ICT Distribution as well as Solutions and Consulting Services.

ICT Distribution Business Unit

This significant revenue increase was primarily driven by revenue from the ICT Distribution business unit.

In the first quarter of this year, the Distribution business unit generated 23.8% year-on-year revenue growth. MTDL's diverse product portfolio, particularly of notebooks and smartphones remains the main strength of the Distribution business unit in facing the current challenging conditions.

In particular, the telecommunications segment—especially smartphones—continues to demonstrate strong resilience. This is reflected in a 45.5% year-on-year growth in the first three months of 2026 compared to the same period last year..

"Increased purchasing activity at the dealer level amid tight product availability and rising prices for both notebooks and smartphones has enabled the Distribution business unit to remain the Company's primary revenue growth engine," said **MTDL President Director, Susanto Djaja**.

The Digital Solutions and Consulting business unit

The Digital Solutions and Consulting business unit posted 7.2% year-on-year revenue growth. This



didukung peningkatan permintaan layanan dari industri-industri utama, seperti jasa keuangan dan telekomunikasi. Dimana permintaan layanan dari industri jasa keuangan tumbuh 10,9% YoY, sementara permintaan layanan dari industri telekomunikasi tumbuh 8,8% YoY.

Di tengah panasnya perkembangan geopolitik yang sedang berlangsung, MTDL terus fokus pada perluasan basis pendapatan berulang (*recurring income*) untuk meningkatkan stabilitas pendapatan dari unit bisnis Solusi dan Konsultasi.

Kinerja yang kuat dari 8 pilar solusi digital MTDL khususnya: *cloud, managed services* dan *digital business platform* telah berhasil mendorong pertumbuhan pendapatan berulang pada periode ini hingga mencapai 60,5% dari total pendapatan unit bisnis Solusi dan Konsultasi, atau meningkat 39,5% YoY. Hal ini menunjukkan kestabilan arus pendapatan dari unit bisnis Solusi dan Konsultasi.

Namun demikian, hasil positif dari kinerja di kuartal pertama tersebut tidak menghilangkan kesadaran Perseroan bahwa situasi industri saat ini sedang tidak menentu.

“Meningkatnya risiko geopolitik, keterbatasan rantai pasok, ketidakpastian harga, serta visibilitas permintaan yang terbatas menjadi tantangan nyata di depan mata. Menghadapi kondisi tersebut, MTDL memilih untuk mengeksekusi strategi dengan cara menjaga pangsa pasar, serta memanfaatkan model bisnis, produk dan solusi yang terdiversifikasi untuk mempertahankan pertumbuhan dengan penuh kehati-hatian,” ujar **Susanto** menutup siaran pers.

Tentang PT Metrodata Electronics Tbk:

PT Metrodata Electronics Tbk (“Perseroan”) perusahaan publik yang sahamnya tercatat di Bursa Efek Indonesia sejak tahun 1990 (IDX: MTDL) merupakan penyedia jasa solusi dan konsultasi, serta distribusi produk dan layanan Teknologi Informasi dan Komunikasi (TIK) dan Digital terkemuka di Indonesia yang bermitra dengan perusahaan-perusahaan TIK kelas dunia.

Perseroan pada saat ini memiliki bisnis utama, yaitu Bisnis Distribusi Digital (*Providing World-Class ICT Hardware and Software*) yang menangani bidang usaha distribusi kepada *dealer* dan perusahaan solusi TIK

business unit's revenue growth was supported by increased demand for services from key industries, such as financial services and telecommunications. Demand for services from the financial services industry grew 10.9% year-on-year, while demand for services from the telecommunications industry grew 8.8% year-on-year.

In the midst of the ongoing geopolitical heat, MTDL continues to focus on expanding its recurring revenue base to improve revenue stability from its Solutions and Consulting business units.

The strong performance of MTDL's 8 pillars of digital solutions, in particular: *cloud, managed services* and *digital business platforms*, has succeeded in driving recurring revenue growth in this period to reach 60.5% of the total revenue of the Solutions and Consulting business unit, or an increase of 39.5% YoY. This shows the stability of revenue flows from the Solutions and Consulting business unit.

However, the positive results from the first quarter's performance do not diminish the Company's awareness of the current uncertain industry situation.

“Increasing geopolitical risks, supply chain constraints, price uncertainty, and limited demand visibility are real challenges ahead. Faced with these conditions, MTDL chose to execute its strategy by maintaining market share, as well as utilizing diversified business models, products, and solutions to maintain growth with caution,” said **Susanto** closing the press release.

About PT Metrodata Electronics Tbk

PT Metrodata Electronics Tbk (“the Company”) a public listed company in Indonesian Stock Exchange since 1990 (IDX: MTDL) is a leading provider of solutions and consulting services, as well as the distribution of Information and Communication Technology (ICT) and Digital products and services in Indonesia. partnering with world-class ICT companies.

It currently has its main business which is the Digital Distribution Business (*Providing World-Class ICT Hardware and Software*) that handles distribution to the dealers and ICT solution companies as well as running an e-commerce business. The distribution network covers



termasuk menjalankan bisnis *e-commerce*. Jaringan distribusinya ada di lebih dari 330 kota di Indonesia dan memiliki lebih dari 6.000 *channel partner* dan lebih dari 100 *brand* produk dan jasa TI kelas dunia.

Bisnis Utama lainnya yaitu Solusi & Konsultasi Digital (*Digital Solution Provider to Help Companies Achieving Digital Transformation*), yang menyediakan solusi lengkap TIK berdasarkan 8 Pilar Solusi Digital Metrodata, yang terdiri dari *Cloud Services, Data & AI, Hybrid AI Infrastructure, Cybersecurity, Business Application, Digital Business Platform, Consulting & Advisory Services*, dan *Managed Services* untuk mendukung transformasi bisnis digital.

more than 330 cities across Indonesia and has more than 6,000 channel partners with more than 100 brands of world-class IT products and services.

Another main business is the Digital Solutions and Consulting Business (*Digital Solution Provider to Help Companies Achieving Digital Transformation*) provides complete ICT solutions based Metrodata's 8 pillars of Digital Solution, consisting of *Cloud Services, Data & AI, Hybrid AI Infrastructure, Cybersecurity, Business Application, Digital Business Platform, Consulting & Advisory Services*, and *Managed Services* to support digital business transformation.

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